## **CUBIC CORPORATION**

# CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS) (UNAUDITED)

(amounts in thousands, except per share data)

	Nine Months Ended June 30,				Three Months Ended June 30,				
		2017		2016		2017		2016	
Net sales:		_		_		_		_	
Products	\$	466,071	\$	451,329	\$	167,143	\$	170,566	
Services		574,184		603,748		194,726		204,674	
		1,040,255		1,055,077		361,869		375,240	
Costs and expenses:									
Products		334,590		328,422		120,575		108,785	
Services		464,505		478,647		157,781		164,053	
Selling, general and administrative expenses		183,208		206,897		60,094		68,632	
Research and development		38,779		18,146		16,901		8,521	
Amortization of purchased intangibles		25,093		24,620		7,865		9,666	
Restructuring costs		1,950		1,615		350		1,690	
		1,048,125		1,058,347		363,566		361,347	
Operating income (loss)		(7,870)		(3,270)		(1,697)		13,893	
Other income (expenses):									
Interest and dividend income		719		1,152		249		415	
Interest expense		(12,202)		(7,403)		(4,357)		(3,486)	
Other income (expense), net		722		(1,532)		1,667		(1,930)	
Income (loss) before income taxes		(18,631)		(11,053)		(4,138)		8,892	
Income tax provision (benefit)		5,733		(20,281)		17,819		4,394	
Net income (loss)	\$	(24,364)	\$	9,228	\$	(21,957)	\$	4,498	
Net income (loss) per share:									
Basic	\$	(0.90)	\$	0.34	\$	(0.81)	\$	0.17	
Diluted	\$	(0.90)	\$	0.34	\$	(0.81)	\$	0.17	
Dividends per common share	\$	0.14	\$	0.14	\$	_	\$		
Weighted average shares used in per share calculations:									
Basic		27,100		26,971		27,110		26,977	
Diluted		27,100		27,010		27,110		27,058	

#### **CUBIC CORPORATION**

### CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands)

	June 30, 2017		September 30, 2016			
ASSETS						
Current assets:						
Cash and cash equivalents	\$	67,064	\$	197,127		
Restricted cash		4,564		75,648		
Marketable securities		13,060		12,996		
Accounts receivable - net		361,843		382,581		
Recoverable income taxes		4,951		9,706		
Inventories - net		103,438		66,362		
Other current assets		33,614		38,231		
Total current assets		588,534		782,651		
Long-term contract receivables		21,301		20,926		
Long-term capitalized contract costs		58,694		65,382		
Property, plant and equipment, net		107,910		96,316		
Deferred income taxes		2,149		2,194		
Goodwill		410,902		406,946		
Purchased intangibles, net		103,623		123,403		
Other assets		9,800		6,590		
Total assets	\$	1,302,913	\$	1,504,408		
LIABILITIES AND SHAREHOLDERS' EQUITY						
Current liabilities:						
Short-term borrowings	\$	104,000	\$	240,000		
Trade accounts payable		62,002		81,172		
Customer advances		56,277		49,481		
Accrued compensation and other current liabilities		120,304		147,690		
Income taxes payable		957		1,450		
Current portion of long-term debt		452		450		
Total current liabilities		343,992		520,243		
Long-term debt		199,978		200,291		
Other long-term liabilities		97,455		93,978		
Shareholders' equity:						
Common stock		35,745		32,756		
Retained earnings		784,992		813,035		
Accumulated other comprehensive loss		(123,171)		(119,817)		
Treasury stock at cost		(36,078)		(36,078)		
Total shareholders' equity		661,488		689,896		
Total liabilities and shareholders' equity	\$	1,302,913	\$	1,504,408		

#### **CUBIC CORPORATION**

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(in thousands)

	Nine Months Ended June 30,				Three Months Ended June 30,			
		2017		2016		2017		2016
Operating Activities:		_				_		_
Net income (loss)	\$	(24,364)	\$	9,228	\$	(21,957)	\$	4,498
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:								
Depreciation and amortization		38,154		31,943		12,418		12,966
Share-based compensation expense		3,826		6,916		469		2,828
Change in fair value of contingent consideration		(4,713)		(2,756)		(2,519)		(1,050)
Changes in operating assets and liabilities, net of effects from acquisitions		(29,417)		(39,892)		(16,731)		23,892
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		(16,514)		5,439		(28,320)		43,134
Investing Activities:								
Acquisition of businesses, net of cash acquired		(12,924)		(243,483)				_
Purchases of property, plant and equipment		(25,490)		(25,883)		(10,321)		(4,508)
Purchases of marketable securities		(18,944)		(21,802)		(189)		(7,116)
Proceeds from sales or maturities of marketable securities		18,944		36,923		6,441		7,053
Proceeds from sale of fixed assets		1,233						
Purchase of non-marketable debt and equity securities		(2,200)						
NET CASH USED IN INVESTING ACTIVITIES		(39,381)		(254,245)		(4,069)		(4,571)
Financing Activities:								
Proceeds from short-term borrowings		93,080		263,300		23,800		10,000
Principal payments on short-term borrowings		(229,080)		(93,300)		(169,800)		(20,000)
Proceeds from long-term borrowings				75,000				
Principal payments on long-term debt		(320)		(378)		(104)		(124)
Purchase of common stock		(2,449)		(1,658)		(94)		
Proceeds in connection with the Company's employee stock purchase plan		1,712				279		
Dividends paid		(3,679)		(3,641)				
Contingent consideration payments related to acquisitions of businesses		(1,988)		(1,679)		_		_
Net change in restricted cash		71,084		(4,116)		72,597		(602)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		(71,640)		233,528		(73,322)		(10,726)
Effect of exchange rates on cash		(2,528)		(29,759)		4,958		(13,206)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(130,063)		(45,037)		(100,753)		14,631
Cash and cash equivalents at the beginning of the period		197,127		218,476		167,817		158,808
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	\$	67,064	\$	173,439	\$	67,064	\$	173,439
Supplemental disclosure of non-cash investing and financing activities:								
Liability incurred to acquire Vocality, net	\$	1,035	\$	_	\$		\$	
Liability incurred to acquire GATR, net	\$		\$	7,651	\$		\$	
Liability incurred to acquire TeraLogics, net	\$ \$		\$ \$	4,998	\$	<u> </u>	\$	<u>—</u>
Liability incurred to acquire H4 Global, net	\$	<u> </u>	\$ \$	952	\$ \$	<u> </u>	\$	<u>—</u>
Diability incurred to acquire 114 Olobai, net	ψ	_	Ψ	934	ψ		Ψ	